



VoIP Made Easy For Small-Medium Enterprise

*Underserved Businesses Receive Benefits of IP Telephony
Without Big Business Upfront Costs With New babyTEL offer*

MONTREAL, February 8, 2006 — babyTEL, a leading provider of high-speed Internet phone service, announces a comprehensive voice over IP (VoIP) solution intended to make it easier for small and mid-sized enterprises in Canada to make the transition to this beneficial and cost-effective new technology.

“There is demand for all business — whether small, medium or big — to be more productive, more cost effective,” said Stephen Dorsey, babyTEL President and CEO. “Unfortunately, too often small and mid-sized firms get the short straw when it comes to benefits from new technologies. babyTEL is taking the lead to ensure small and medium-sized businesses reap the benefits immediately.”

babyTEL Enterprise™ is aimed at firms with between two and 300 employees, multiple offices and a flexible workforce that works remotely from home, hotels, airports and other locations.

Telecommunications analysts say VoIP can impact all enterprises by lowering costs, simplifying management and adding new functionalities.

“The potential for VoIP services in this small to mid-sized market is enormous,” says Iain Grant of the Seaboard Group, an independent telecom industry research firm. “The challenge is one of education — showing what can be done — to overcome market inertia.”



A babyTEL Enterprise™ phone line — or “VoicePath” — can be up to 60 per cent less expensive than a regular business line from an incumbent telephone company, depending on calling patterns and call features. It is priced at \$39.95 (no charge calling to most major Canadian cities) and a flat \$49.95 (no charge calling across North America) per line per month.

Features include:

- Free inter-office calling, including those working off-site at home, hotel, airport, or at a client’s office;
- The ability to have telephone numbers in other North American cities that ring to the enterprise’s main phone number;
- Dramatically lower costs for inbound toll-free calling;
- Fax and voice-mail messages converted to email attachments for easy storage and forwarding;
- Low long-distance charges for calls outside North America; for example, most of Europe and Asia at 4 to 6 cents per minute.

babyTEL Enterprise™ is available directly from babyTEL or from one of its many resale partners across Canada.

With 15 years experience providing carrier-grade communications services to telcos and large U.S. corporations, the babyTEL team has built VoIP services that have been rated “best of breed” in the marketplace in Canada by third-parties, such as the Seaboard Group.

About babyTEL

babyTEL, headquartered in Montreal, is a division of Voice & Data Systems, a leading-edge developer of VoIP and Unified Communications solutions with many years experience providing Carrier-Class products and managed services globally to large enterprises and service providers. www.babytel.ca